### **Grey Publishing:**

An Example of Stretch Management and Knowledge Sharing



## Uncontrolled Terms for Grey Literature

- Ephemera
- Fringe Literature
- Fugitive Literature
- Non-conventional literature
- Non-published literature
- Report Literature

- Research Outputs
- Secondary Literature
- Small circulation literature
- Unconventional Literature
- Unpublished Literature
- Etcetera

Loose the "So-called"

### Definitions:

Grey Literature is information produced and distributed on all levels of government, academics, business, and industry in electronic and print formats not controlled by commercial publishing *i.e.* where publishing is not the primary activity of the producing body. (Luxembourg, 1997 - Expanded in New York, 2004)

Stretch Management "A term that came out of industry in the 1990s, which refers to extraordinary goals not only higher than the previous year but which are sustainable in the long run"

### Supply Side Grey

Producing and Publishing Grey Literature

#### Grey Publishers and Corporate Authors:

- **.gov** Parliament, federal agencies, local government, etc.
- **.edu** Colleges, universities, research centers, laboratories, etc.
- .com For profit organizations, Ltd., Inc., etc.
- .org Associations, Foundations, NGO's, IGO's, etc.

# Document Types

#### Examples:

- **.com** annual reports, risk analyses, feasibility studies, etc.
- **.edu** working papers, dissertations, research reports, theses, etc.
- .gov country profiles, memoranda, intelligence reports, etc.

Among 100's of other types of grey literature documents

### GL Conference Series

### **International Conference Series on Grey Literature**

GL<sup>1</sup> (1993) ... GL<sup>11</sup> (Dec. 14-15, 2009 at the Library of Congress in Washington D.C. USA)
GL<sup>12</sup> (Dec. 6-7, 2010 at the National Technical Library in Prague, Czech Republic)

Results of research by more than 300 authors

from more than 30 countries worldwide

# Primary and Secondary Publications

### **Primary:**

Conference Papers, Conference Proceedings, Journal and Articles

### Secondary:

Biographical notes, Bibliographic records and Metadata, Abstracts, Datasets, PowerPoints, etc.

Primary + Secondary = Enriched Publication



### **GreyNet Publications**

#### In Print and Electronic Formats including:

Program books, conference proceedings, newsletters, memoranda, bibliographies, guidebooks, course material, journals, etc.

### And, a host of other web-based resources including:

GreyNet Website, GreySource Index, GreyText Archive, WHOIS in Grey Literature, GreyNet Collections in the OpenSIGLE Repository, etc.



- Non-Exclusive Rights rather than Copyrights
- Parallel Publishing
- Licensing Agreements
- Open Access
- Networking and Knowledge Sharing
- Community and Subject based Approaches



#### Thank You!



#### Hope to see you in Washington D.C.

Eleventh International Conference on Grey Literature

The Grey Mosaic, Piecing It All Together

Library of Congress, Washington D.C. USA

14-15 December 2009

Or, in Prague in December 2010

www.greynet.org